



## Louisiana Flat Fee MLS Listing Program

For Sale By Owner Home Sellers

# FLAT FEE MLS LISTINGS

**Our Flat Fee MLS Listing Program** is an **affordable neatly innovative packaged service** designed for the FSBO (For sale by owner) type of seller. This program could save you time and money when selling or renting your residential or commercial property yourself in Louisiana Real Estate Markets. You will also discover that we are one of the easiest real estate firms to do business with. RealNova is a member of both **NWLA MLS & NELA MLS** Multiple Listing Services.

**NOTE:** We have special pricing (as low as **\$79**) for investors (Asset Managers) with multiple properties. If you are an active investor please call for your quote today!!



## FLAT FEE PROGRAM Q & A:

### HOW LONG DOES IT TAKE?

It only takes a few minutes to sign up for our **Flat Fee Listing Program** and about fifteen minutes after you sign up to go over the services and get you familiar with the process, unless you have questions.

### HOW MUCH DOES FLAT FEE LISTING COST?

**\$199** - MLS Listing for 6 months

**\$419** - MLS Listing for 6 months, Lockbox, and yard sign with your number

**\$749** - MLS Listing until you sell your home, Lockbox, and yard sign with your number

A Comparative Market Analysis (CMA) to assist you with pricing is available with each plan.

### IS THERE A CONTRACT I HAVE TO SIGN?

There are three documents that require your signature. (1) Listing Agreement - Authorizing us to list your property on MLS. (2) Louisiana Seller Disclosure Statement and required Lead Base Paint Disclosure Form (3) Flat Fee Agreement - Acknowledging your understanding that we are only responsible for listing and that full service brokerage marketing and consulting services are not included.

## IS FLAT FEE, NO COMMISSION, MLS SERVICE WORTH IT? CHECK OUT THE SCENARIOS BELOW:

**1st Scenario** - base on your residential or commercial property selling for \$160,000.00

If you sold your property with a full service agent:

At 5% commission you would have to pay: **\$ 8000**

At 6% commission you would have to pay: **\$ 9600**

At 7% commission you would have to pay: **\$ 11200**

### 2nd Scenario

If you sold your residential or commercial property with RealNova, Inc. with package 1 (\$199 flat fee program) and an agent brought you the buyer:

You would only have to pay: **\$ 5,191** (\$199 flat fee program + 3% to buyer's broker)

### 3rd Scenario

If you sold your residential or commercial property with **RealNova, Inc. and a buyer found your house:**

You would only have to pay: **\$ 391** (\$199 flat fee program + 3% to buyer's Broker)

## WHY WOULD YOU OFFER SUCH A PROGRAM?

Because **RealNova wants to be your real estate company** for life. If we can help you to be successful selling or renting your residential or commercial property yourself at a time when you're not ready for a full service listing agent. Then, if you find yourself in need of a full service listing agent, **RealNova** wants to have earned that job through proof of performance. **RealNova** is willing to work and invest some of our resources, knowledge and time in earning your trust and your business. Complete the information request form below if you want to know more about this great program.

**SIGN UP TODAY:** Just click on the program you want and then choose "Other Real Estate Services" link to complete your order. Please enter the correct \$ amount for your program. After you've made your online payment we will email you the listing agreement for you to sign electronically. The email will be sent to the email you used when making your online payment.

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